



PEOPLE • FORESTS • CARBON • WATER



Equator Environmental Markets

CREATING VALUE THROUGH ENVIRONMENTAL MARKETS



Equator LLC is a leading natural resources asset management company, which through its Environmental Markets division (EEM), invests in and manages high-quality carbon credits and other environmental assets derived from sustainable forest and land-use activities. The firm's mission is to maximize financial and environmental returns by applying industry-leading expertise in policy, science and capital markets.

ABOUT EQUATOR ENVIRONMENTAL MARKETS

EEM invests in and manages projects that generate environmental commodities from forest and land-use activities. The team has structured and executed some of the world's most innovative emission reduction and eco-products transactions, and has extensive experience in asset management, financial structuring, carbon finance, derivatives, conservation, forestry and environmental science and policy.

WHAT WE DO

EEM delivers value to clients, partners and investors by:

- Making principal investments in projects with tangible environmental benefits and scalable financial returns.
- Developing and managing environmental assets generated through reforestation, conservation, and the sustainable management of forests, grasslands, wetlands and other terrestrial ecosystems.
- Optimizing revenue to asset owners by deploying state-of-the-art financial structures for emerging carbon, water, biodiversity and other environmental markets.

WHERE WE WORK

Equator has offices in New York (NY), São Paulo (Brazil) and Minas Gerais (Brazil).

EEM is a member of the Equator group of companies (www.equatorllc.com).



CORE COMPETENCIES

Finance and Investment: Provide upfront capital for eligible carbon offset projects and serve as a credit off-taker, helping asset owners maximize their carbon revenue generation.

Asset Monetization: Structure the sale and commercialization of carbon and other eco-assets. The EEM team tailors deal structures to meet specific counterparty needs and to optimize project returns.

Research and Analysis: Partner with project owners to assess opportunities to monetize environmental services and devise strategies for developing those opportunities.

Carbon Project Management: Manage all aspects of carbon offset creation, including registration, verification, monitoring and issuance from accredited third-party organizations.

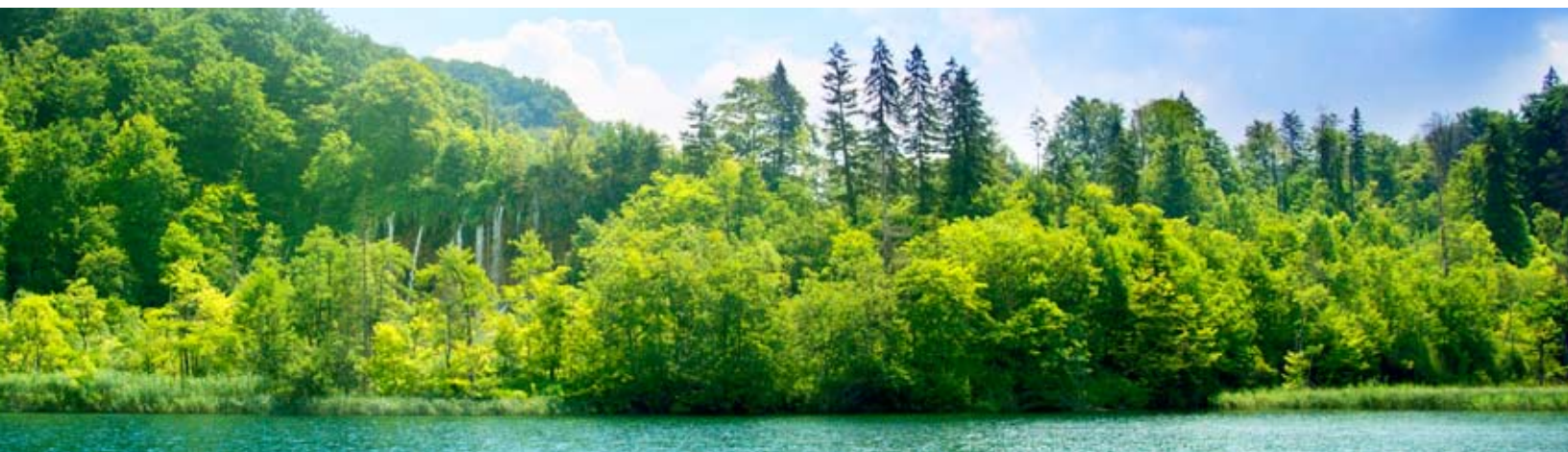
Regulatory Engagement: The EEM team boasts years of practical experience working with – and for – numerous regulatory agencies and policy coalitions. Team members also hold board positions on several influential environmental policy organizations. These credentials allow EEM to engage early in emerging markets and navigate the ever-evolving regulatory climate.

EXPERTISE AND TRACK RECORD

Carbon: The EEM team has over 70 years of collective carbon markets experience and has managed more than 75 carbon transactions worldwide, including landmark deals in the voluntary and regulated carbon markets.

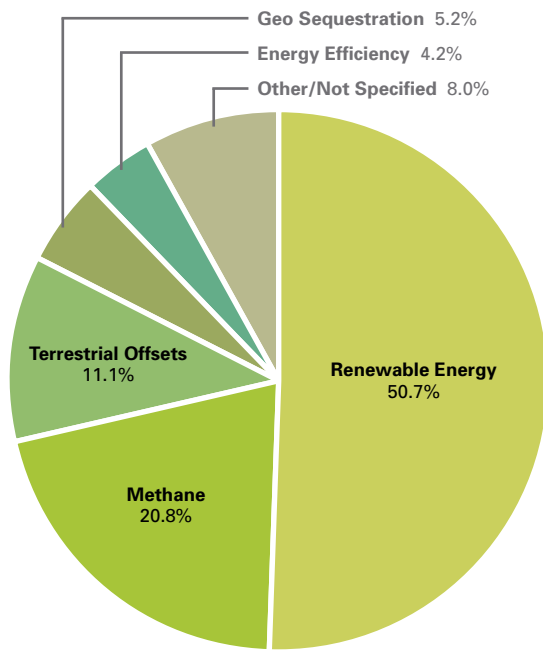
Forestry: EEM leverages the expertise of its sister company, The Timber Group (TTG), a timberland asset manager with over 100 years of cumulative experience. With the in-house knowledge of its own professional foresters, EEM brings exceptional practical management experience to bear on the development of forest-based environmental assets.

Capital Markets: With its innovative methods of financial structuring and unparalleled transactional capabilities, EEM creates additional revenue streams for its clients, investors and partners. EEM also co-manages the Eco Products Fund, LP, a private equity vehicle that invests in carbon offsets and other environmental instruments.



VALUE OF LAND-BASED ASSETS

Forests and grasslands represent an enormous carbon sink, sequestering carbon and keeping it out of the atmosphere. With deforestation, grassland conversion, and other land-use changes accounting for approximately 20 percent of total anthropogenic GHG emissions, terrestrial offset projects – in both voluntary and compliance markets – will play a crucial role in climate change mitigation.



Terrestrial offset projects accounted for more than 11 percent of OTC transaction volume in 2008, representing nearly 5,600 KtCO₂e (Source: New Energy Finance, 2009)

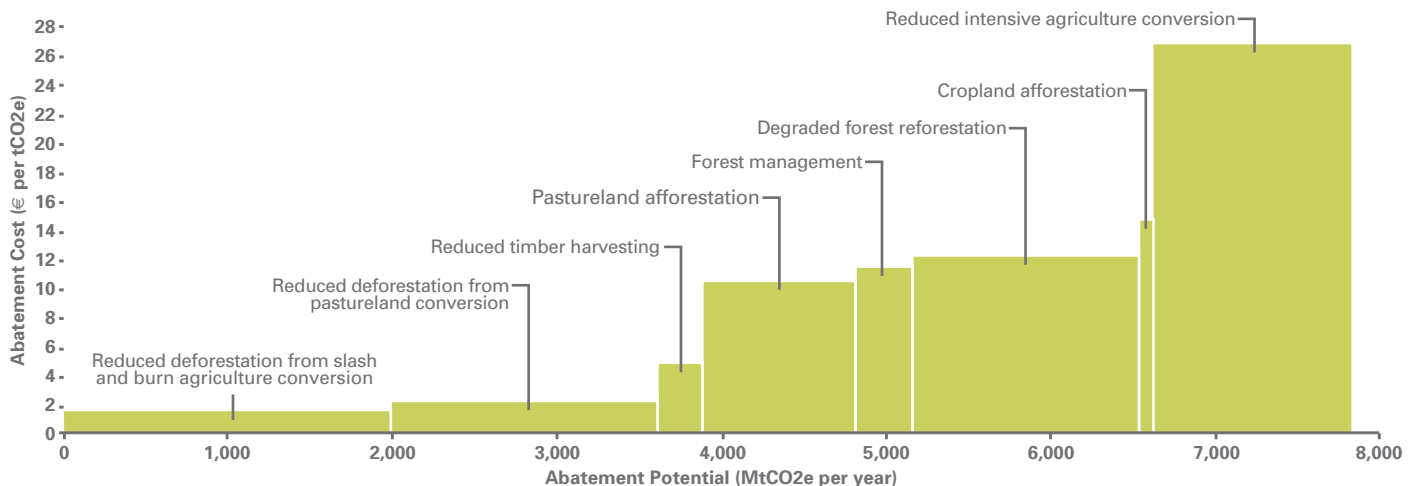
Compared to other strategies for emissions reduction, terrestrial sequestration is one of the most economical, scalable and implementable. Terrestrial sequestration projects also provide powerful ancillary benefits, including biodiversity preservation, enhanced water quality and improved social welfare.

EEM leverages its natural resources and environmental commodities expertise to help landowners maximize the value of forest and grassland ecosystems.

A COMPREHENSIVE ECOSYSTEM SERVICES APPROACH

EEM has expertise investing in a broad spectrum of environmental commodities and conservation mechanisms, including carbon offsets, wetland mitigation banking, endangered species banking, and water-quality trading.

Projects involving these market-based solutions are increasingly being deployed to tackle some of today’s most pressing conservation and environmental issues. Equator is uniquely positioned to provide the financing options and project development capabilities necessary to make these projects financially and environmentally successful.



Forestry offset projects are relatively low cost and have high abatement potential (Source: McKinsey, 2009)

SENIOR MANAGEMENT



Gerrity Lansing, President and CEO, Equator, LLC: Gerrity is one of the Founders of Equator, LLC. A successful entrepreneur and experienced investor, Gerrity oversees the company's Timber and Environmental Markets businesses, and also leads company-wide strategic planning and development. In addition

to his role at Equator, Gerrity was the Founder of Madison Trading, LLC, as well as Chatham Energy Partners, LLC (acquired by The Intercontinental Exchange, NYSE ticker "ICE"). He is on the Board of the First Presbyterian Church Nursery School in New York City, and La Fundación de la Universidad del Valle de Guatemala. Gerrity received his B.A. from Duke University.



Mitchell Kosches, Chief Operating Officer: Mitch is responsible for the successful execution of Equator's day-to-day operations and directs the company's development to ensure future growth. He has more than 15 years of investment banking and capital markets experience with Gruntal & Co., Brean

Murray & Co. Inc., and Madison Trading LLC. A licensed CPA, Mitch earned his B.S. from the State University of New York at Albany and his M.B.A. from NYU's Leonard N. Stern School of Business.

TEAM



Jessica Orrego, Vice President: Jessica comes to Equator with nine years of carbon related experience in the areas of emission reduction project development and climate change consulting services. Prior to joining Equator, Jessica was Head of US Project Implementation at

EcoSecurities where she managed a team that successfully registered over 45 projects under the Clean Development Mechanism (CDM) and other offset programs. A member of the ANSI Forest Carbon Standards Committee, Jessica holds a B.S. in Biology and a Master's degree in Forestry from the University of Vermont.



Eugene Stumpf, Vice President: Eugene is a trained attorney specialized in carbon offset transactions. At Equator, Eugene supports Equator's due diligence and transactional management. Prior to joining Equator, Eugene served as an Associate with Natsource Asset

Management, where he provided oversight of Clean Development Mechanism (CDM) projects. A member of the New Jersey and Pennsylvania Bar Associations, Eugene received his B.A. in Environmental Studies from Emory University and his J.D. from the Villanova University School of Law.



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